

Company Profile **init innovation in traffic systems SE**

The init group is an international supplier of integrated planning, dispatching, telematics and ticketing systems for buses and trains. By providing its products and services, init contributes towards improving the quality of transport services offered in terms of customer orientation, punctuality, convenience, service, safety and shorter travel times. Moreover, init also enables transport companies to reduce their costs and/or boost their economic efficiency.

In the more than 40 years of our company's history, we have realised numerous projects. More than 1,100 transport companies worldwide rely on our integrated solutions. In addition to this project system business, many more customers come through our subcontracting business. The international operations provide us with a global network of subsidiaries that deliver local support for projects and look after customers. The init group employs more than 1,000 people around the world.

More information is available on www.initse.com



Managing Board



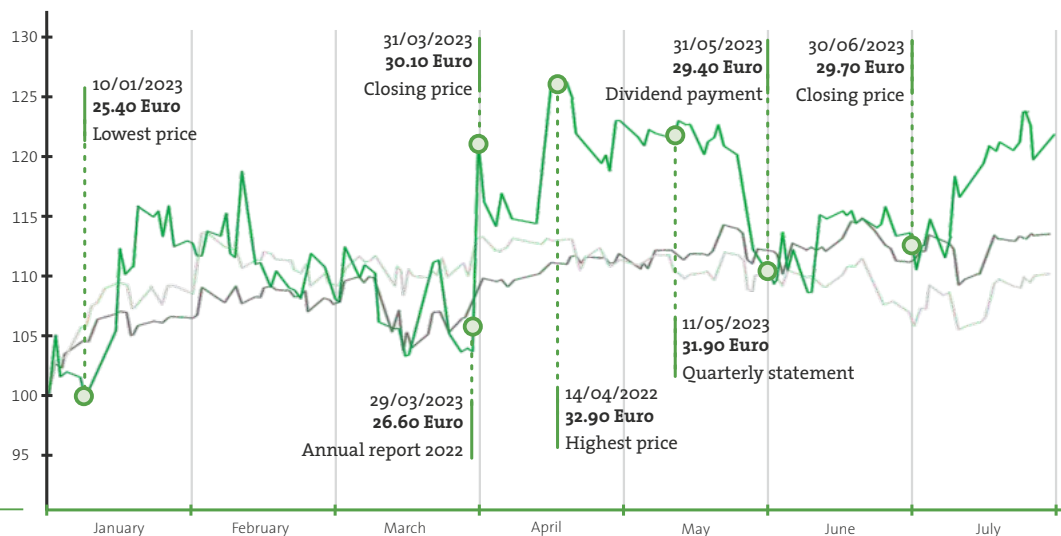
- Dr.-Ing. Gottfried Greschner (CEO)
- Dipl.-Kfm. Dr. Jürgen Greschner (CSO/stellvertr. CEO)
- Dipl. Kfm. Dr. Marco Ferber (CFO)
- Dipl.-Ing. (FH) Matthias Kühn (COO)
- Jörg Munz, MBA (CHRO)

Supervisory Board

- Dipl.-Kfm. Hans-Joachim Rühlig (Chairman)
- Dipl.-Ing. Ulrich Sieg (Deputy Chairman)
- Prof. Michaela Dickgießer
- Dipl.-Ing. (FH) Christina Greschner
- Dr. Johannes Haupt
- Dipl.-Ing. Andreas Thun

Performance of the init-share (indexed)

- init SE
- DAX
- TecDax



Financial Calendar



- 10 August 2023 Half year financial report 2023
- 9 November 2023 Quarterly statement Q3 2023
- 28-29 Nov. 2023 Equity Forum (one-on-one meetings)

Shareholders Structure (30/06/2023)

- 42.17% – Dr. Gottfried Greschner (directly and indirectly held, parties related to him)
- 4.82% – Corporate bodies
- 1.61% – Treasury shares init SE.
- 0.59% – Employee Shares (lock up shares)
- 50.81% – Free float



Basic Share Information

ISIN	DE 0005759807
WKN	575980
Art der Aktie	No-par bearer shares
Reuters Code	IXXG.DE
Bloomberg Code	IXX:GR
Ticker	IXX

Sector	Telematic for Public Transport
Country	Germany
Segment	Regulated market/Prime Standard
Last Dividend paid	0.70 EUR
Number of Shares	10.040.000
Designated Sponsor	M. M. Warburg & Co.

Annual Figures	2022	2021	2020	2019	Unit
Balance Sheet (31/12)					
Balance Sheet Total	245,747	216,900	226,645	200,398	EURk
Shareholders' Equity	116,555	102,624	90,522	85,547	EURk
Subscribed Capital	10,040	10,040	10,040	10,040	EURk
Equity Ratio	47.4	47.3	40.0	42.7	per cent
Non-current Assets	108,065	94,368	96,597	76,684	EURk
Current Assets	137,682	122,532	130,048	123,714	EURk
Income Statement (01/01 – 31/12)					
Revenues	191,252	176,659	180,668	156,464	EURk
Gross Profit	76,562	62,674	62,167	53,238	EURk
EBIT	21,005	17,566	19,642	16,240	EURk
EBITDA	31,205	27,413	28,891	23,453	EURk
Consolidated Net Profit	16,501	12,445	14,943	11,335	EURk
Earnings per Share	1.66	1.25	1.50	1.13	EUR
Dividend	0.60	0.55	0.55	0.40	EUR
Special dividend	0.10				EUR
Cash Flow from operating activities	24,382	16,007	24,437	21,132	EURk
Issue Price	5.10	5.10	5.10	5.10	EUR
Peak Share Price	38.10	48.50	37.60	23.80	EUR
Bottom Share Price	17.00	30.40	15.25	12.15	EUR

Quarterly Figures	Q2 2023	Q1 2023	Q3 2022	Q2 2022	Unit
Balance Sheet (quarterly)					
Balance Sheet Total	259,499	246,920	228,149	218,809	EURk
Shareholders' Equity	108,641	114,820	108,256	99,929	EURk
Equity Ratio	41.9	46.5	47.4	45.7	per cent
Non-current Assets	108,027	107,759	97,189	94,836	EURk
Current Assets	151,472	139,161	130,960	123,973	EURk
Income Statement (01/01/ - end of quarter)					
Revenues	89,628	38,524	131,139	80,657	EURk
Gross Profit	31,440	12,109	49,736	28,520	EURk
EBIT	1,648	-927	10,213	2,866	EURk
EBITDA	7,162	1,866	17,758	7,775	EURk
Consolidated Net Profit	1,243	-1,815	6,826	1,782	EURk
Earnings per Share	0.14	-0.17	0.69	0.19	EUR
Cash Flow from operating activities	-6,902	3,587	9,235	-2,350	EURk
Peak Share Price (quarterly)	32.90	25.40	24.30	38.10	EUR
Bottom Share Price (quarterly)	28.0	32.90	17.00	21.70	EUR

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The Future of Mobility