## Consolidated INCOME STATEMENT

for 2016 (IFRS)

EUR 'ooo	Notes No.	01/01 to 31/12/2016	01/01 to 31/12/2015
Revenues	4, 35	108,635	105,293
Cost of sales		<u> </u>	
	5	-77,382	-73,454
Gross profit		31,253	31,839
Sales and marketing expenses		-13,139	-10,890
General administrative expense		-8,427	-6,820
Research and development expenses	6, 21	-5,027	-4,066
Other operating income	7	1,885	1,855
Other operating expenses		-445	-200
Foreign currency gains and losses	8	1,080	-1,646
Income from associated companies	22	-245	684
Holding gain (acquisition iris-GmbH)		4,689	0
Earnings before interest and taxes (EBIT)		11,624	10,756
Interest income		45	30
Interest expenses		-542	-568
Earnings before taxes (EBT)		11,127	10,218
Income taxes	9, 23	-2,421	-2,641
Net profit		8,706	7,577
thereof attributable to equity holders of parent company		8,683	7,482
thereof non-controlling interests		23	95
Earnings and diluted earnings per share in EUR	11	0.87	0.75

## Consolidated Statement of COMPREHENSIVE INCOME

for 2016 (IFRS)

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EUR'000	01/01 to 31/12/2016	01/01 to 31/12/2015
Net profit	8,706	7,577
Items to be reclassified to the income statement:		
Net gains (+) / net losses (–) on currency translation	1,144	2,743
Items not to be reclassified to the income statement:		
Actuarial losses on defined benefit obligations for pensions	-1,453	1,343
Total Other comprehensive income	-309	4,086
Total comprehensive income	8,397	11,663
Thereof attributable to equity holders of the parent company	8,374	11,568
Thereof non-controlling interests	23	95